

## FAME Pipeline Meeting Minutes—April 15, 2010

Location: FLCC Victor Campus

### Attendance:

Charlie Schaufelberger, Unique Automation  
Dan Gersbach, G.W. Lisk  
Sam Samanta, Nancy Kressman, FLCC-Victor  
Dwight Krueger, Fleischer's Bagels, Inc.  
Heidi DeLeon, Guardian Industries  
Kim Caccamise, Datrose, Inc.  
Pam Kopiel, MACNY  
Rich Gizzi, HTR  
Karen Springmeier and Pat Gopen, Finger Lakes WIB

Charlie welcomed everyone and gave a brief overview of the committee and the intent to get more companies from GLOW and Monroe involved. Introductions followed.

Dan and Charlie provided a more in depth explanation of the intent of the Pipeline Committee and noted that despite the news, Advanced Manufacturing companies are moving forward and we need to get the word out to students that AM is a good career. Dan noted that the committee is focusing on middle school and up and working closely with guidance counselors.

It was noted that a group of guidance counselors toured Guardian Industries recently, and Dan has encouraged them to meet at different AM companies and then tour the facility. FAME companies, in cooperation with a grant from the Workforce Development Institute, have also funded middle schools for the Regional LEGO contest. (see list on next page)

Pipeline's mission is to get youth interested in a career path for AM. Companies can participate by being involved with Career fairs, offering tours and sponsoring events such as the Lego competitions.

To make this successful, Charlie noted the first step is to get more companies involved. Rich asked about GLOW participation. Charlie responded there are a few active companies and Karen noted they have very active Business/Education Alliances (BEA) in each county that do a lot of the pipeline work.

Pam Kopiel noted that the group needs to work on the image that manufacturing is NOT dying. Charlie noted that the Image committee has taken that charge and we need to coordinate efforts. We need a more talented, technical workforce.

### Discussion returned to career fairs:

**ACTION ITEM:** Karen and Pat Gopen will contact the schools and work with the FAME companies to coordinate. Those present signed up for certain areas. Karen will contact GLOW and Monroe for coordination efforts.

Guardian—Geneva/Waterloo  
Pam—Any not taken  
Unique Automation—Newark, Lyons, Marion  
Dan Gersbach—Ontario County

Datrose—Monroe and Wayne Counties  
Dwight Kreuter—Macedon, others within 10-20 miles  
Sam Samanta—Cdga, Bloomfield, Fairport

A suggestion was made to identify younger staff to address the youth.

Sam noted that there are students who may have the desire but not necessarily the math/science ability. The concept of a Summer Camp was discussed at length and Sam, Nancy and Karen will meet to discuss in more detail.

**Career Days:** Regional Job Fair to be held on May 27<sup>th</sup> at concurrent locations: FLCC, GCC and MCC. FAME Company members who participate will have FAME materials at their respective tables. There is only one FAME table top display and we will figure out the best location.

Discussion about getting youth members of FAME: We do not have any yet but will actively outreach to Tech Teachers. Sam will recruit his students as well.

**2010 US FIRST LEGO League Sponsorships**—looking for more companies to sponsor teams in 2010. Contact Michele Stolberg at [fame@fingerlakesworks.com](mailto:fame@fingerlakesworks.com) for more information. Sam suggested FAME get more involved in the First Robotics league.

2009 US FIRST LEGO League teams sponsored by FAME:

Canandaigua Elem. School, sponsored by **The Javelin Group**

Canandaigua Middle School, sponsored by **Coach & Equipment**

Geneva Middle School (3 teams), sponsored by **Guardian Industries** (1 team) and **ITT Goulds Pumps** (2 teams)

Palmyra-Macedon CSD, sponsored by **Garlock Sealing Technologies**

Penn Yan CSD, sponsored by **Coach & Equipment**

Red Jacket Middle School (Manchester-Shortsville), sponsored by **GW Lisk**

Victor CSD, sponsored by **Gorbel** and **Ingleside Machine**

Wayne CSD (Ontario Elem. School), sponsored by **Harbec Plastics**

Three teams from the Pal-Mac Qualifier (Ontario Elementary, Red Jacket Middle School (Manchester-Shortsville), and Canandaigua Elementary) advanced to compete in the Regional Tournament on Dec 6, 2009 at the University of Rochester. In particular, the team from Manchester-Shortsville (Red Jacket Middle School) should be commended; they were a first year team and won the Pal-Mac Qualifier Champion award as the overall winners for that tournament.

**Grants**—Pam Kopiel noted that MACNY might be able to assist with writing grants. Pam will discuss the FAME/MACNY reciprocal relationship with the Executive Committee on May 4<sup>th</sup>.

It was noted that we need to do more outreach to get companies involved in FAME. Companies must see the value added for an outreach effort.

**ACTION ITEM:** To Executive Committee for follow up.

The Committee agreed to meet again in late May, before school is out.

The meeting adjourned at 5 p.m.

Respectfully submitted,

Karen A. Springmeier  
Executive Director, FLWIB