

FAME Hiring and Training Committee

Meeting Minutes - September 20, 2011

REDCOM EMS Training Center

Meeting attendees: Ron Golumbeck, ITT Goulds Pumps; Darren Moscatto, ITT Goulds Pumps; Adam Hendricks, Aerotek Commercial Staffing; Scott Vandeburg, Aerotek Commercial Staffing (Engineering); Jeff Dillon, WFL BOCES; Colleen Aiezza, FLCC; Jim VanKouwenberg, Optimax Systems; Lynn Freid, FLCC; Peter Farrell, FSI Systems; Star Luciano, GW Lisk; Jodie Daniels, Finger Lakes Works – Lyons; Kevin Moriarty, REDCOM EMS; Steve Isaacs, Coach & Equipment Manufacturing Corp.; Ross Micali, MCC – Applied Technologies Center; Eileen Rucinski – Kelly Services; Mark Preston, Operations and Engineering

- Ron Thanked Kevin Moriarty, Steve Husband and **REDCOM** for hosting today's meeting
- Darren Moscatto gave the Presentation "From Products to Solutions". Darren highlighted the complexity and importance of using a structured approach to expanding one's product offering and that training or aftermarket services may be an option for revenue generation.
- Future Focus of the Hiring and Training Committee
 - More efforts to get Students, Parents, and Educators into the Manufacturing Arena
 - Goal- Get 7th and 8th Graders aware and interested
 - Schools often challenged – no money in budgets for Transportation
 - Internship Programs are successful. Goal of 35 Interns achieved over 80 Interns
 - ITT Development Assignment Program could be considered an Intern Program
 - Looking for ways to create synergy between the Pipeline Committee and H&T Committee
- Ron and several FAME Members are serving on new NYS Boards to revitalize the economy.
- The GW Lisk Advanced Machining Program with FLCC is off to a great start. Only 10 people selected from 50 that started the application process. This program may be a featured topic at our next meeting.
- The FAME General Membership Meeting is Nov 14. MCC is the host venue. McKenzie Consultants will be presenting a study they completed on where Manufacturing is headed, There will also be several Round Table Discussion Groups.
- Discussion on all of the info that is available on the FAME website. Linked In, Facebook, and a constant Stream of info is maintained to avoid inundating members with e-mails. Check out the website and info about the "Work with your Hands" Fair where 600 to 800 students are expected.
- **OLD BUSINESS**
 - Ross mentioned that the Plant Tour Program on Evenings and Saturdays continues to be very effective. Tours are for Parents, Teachers and Guidance Counselors.
 - More Effort needs to be made to educate NYS Regents that the current Regents Requirements become a barrier to students having time to take Tech Courses that

support local Manufacturing. Even Edison Tech has closed Tech classes due to a lack of participation.

- **NEW BUSINESS**

- MCC has a new VP who is specifically charged to develop curriculum to support local companies. He has already met with Mike Mandina and Kevin Kelley.
- A new Grant program of \$3M is available from NYS. The deadline to apply for the Consolidated Funding Application is October 31. Jodie Daniels to provide Grant information for distribution to members. **Next meeting is November 3**